

# *Reflections on disruptive energy innovation in urban retrofitting: methodology, practice and policy*

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**Reflections on disruptive energy innovation in urban retrofitting: methodology, practice and policy**

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4 **Special Issue of Energy Research and Social Science (ERSS)**  
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6 **on Disruptive Innovation and Energy Transformation**  
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8 **Reflections on disruptive energy innovation in urban retrofitting: methodology, practice**  
9 **and policy**  
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11 **1.0 The challenge of urban retrofit**  
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13 We live in an urban age. A majority of the world's population (3.9b or 54%) lives in cities and  
14 this is set to grow to 66% by 2050 (UN, 2014). On the one hand, this urban growth provides us  
15 with huge opportunities, because cities can act as centres of knowledge and innovation,  
16 enterprise and jobs, and as the focus for creating economies of scale in rolling out new  
17 technologies. However, this can also provide us with big challenges, because as urbanisation  
18 continues rapidly it creates more greenhouse gas emissions, depletes resources, consumes  
19 more energy and can create socio-economic polarisation. Although 'cities' are only explicitly  
20 mentioned twice in the 2015 Paris Agreement on climate change, the agreement did give a  
21 strong mandate to the global buildings and construction sector to help keep global warming  
22 below 2 degrees C, and to limit the increase even further to 1.5 degrees C. Moreover, cities are  
23 implicitly seen as a strong focus for mitigation and adaptation activities to tackle climate change  
24 impacts (UN Habitat, 2016).  
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27 An important challenge is to be able to develop the knowledge, capacity and power for public  
28 bodies, businesses and other users in urban areas, particularly in the developed world, to  
29 systemically retrofit built environment and city infrastructure to respond to climate change,  
30 resource depletion and socio-environmental problems (Dixon et al, 2014a; Eames et al, 2017).  
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33 Indeed, over the last decade, the drive to 'retrofit' existing buildings and the built environment in  
34 response to the long-term challenges of climate change and resource constraints has gained  
35 increased discussion and debate (Dawson, 2007; Kelly, 2009; Eames et al, 2013). In the UK,  
36 the Climate Change Act and related 80% emissions reduction target for 2050 have focused  
37 considerable attention on the impact of the built environment in cities on greenhouse gas  
38 emissions. In the UK therefore, there is a strong focus on retrofitting existing buildings and  
39 infrastructure. Because building stock turnover in the UK is relatively sluggish, only about 1-2%  
40 of total building stock each year can be defined as 'new build' (Dixon, 2009; Stafford et al,  
41 2011), and approximately 70% of total 2010 building stock is expected to still be standing in  
42 2050 (Better Buildings Partnership, 2010).  
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45 The concept of 'retrofitting' has the literal meaning of 'adding (a component or accessory) to  
46 something that did not have it when manufactured' (Oxford English Dictionary), but the term has  
47 also often also been used synonymously in the built environment with terms such as  
48 'refurbishment' or 'conversion' (Dixon, 2014a). At a city-scale, however, retrofit is seen as more  
49 comprehensive and wider in scope. For example, 'sustainable urban retrofitting' can be seen as  
50 the directed alteration of the fabric, forms or systems that comprise the built environment to  
51 improve water, energy and waste efficiencies (Eames, 2011).  
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54 Research on retrofitting in the built environment has traditionally focused on either individual  
55 buildings (or building components), or neighbourhood or district level, as opposed to city scale.  
56 However, we often think of this kind of large-scale transforming change in relation to 'what' is  
57 needed, and 'how' it can be implemented, without thinking about the way in which to address  
58 both together (Eames et al, 2013; Dixon et al, 2014; Hodson and Marvin, 2016).  
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In this sense cities should not be seen as a ‘blank canvas’. To implement the systematic change required, we need to consider cities as they exist today: as a complex mix of homes and businesses, and the product of many hundreds of years of evolution and growth. We also need to recognise that cities can become “locked” into patterns of resource use that can no longer be justified, and tried to find ways to change them, and to also respect their social, environmental and economic sustainability (Eames et al 2014a; Eames et al, 2017).

This means having a primary focus on understanding ‘disruptive innovations’ at city level, and combining this understanding within an urban transition framework. In this paper, we define what is meant by disruptive energy innovation. We then explore how an integrated urban foresight methodology can help us explore the socio-technical construction of such urban retrofit processes across multiple scales and domains. We conclude with a discussion of the practice and policy implications of this research perspective.

## 2.0 Disruptive energy innovations: definition and examples

In the field of 'Technological Innovation Systems' (Dixon et al 2014b) innovations can be classified according to whether they are 'incremental', 'radical' or 'disruptive'.

Firstly, incremental innovations emerge from discoveries which happen in 'existing technology paradigms', but which do not affect them to any large extent (Foxon, 2003) (for example, in a wind turbine lengthening the blades to increase efficiency (Arundel, et al, 2011). In contrast, a 'radical', or 'transformative' technology involves many more alterations to how things happen, and requires new knowledge which may not necessarily be 'disruptive' (for example, fuel injection for a car engine). On the other hand, a 'disruptive' technology involves new knowledge to produce a way of doing something differently, but does not require a substantial change in regime (for example, replacing using biofuels instead of petrol would disrupt markets and business models based on existing petroleum, but would tend to have a lower impact on social practices (i.e. driving)) (Greenacre, et al, 2011, Arundel, et al, 2011, Bower and Christensen, 1995).

'Disruptive technology' is also used as a term in 'Disruptive Innovation Theory' (DIT) to describe a technological innovation that suddenly affects existing technologies or markets (Bower and Christensen, 1995, Yu and Hang, 2010). Christensen (2003) also distinguishes 'disruptive' technologies from 'sustaining' (or 'incremental') technologies. For example, 'sustaining' innovations in a core market result in an improved product which provides improved quality at a lower price, in contrast to 'disruptive' technologies, which occur more at the margins of markets which are already established.

Examples of disruptive technologies which could be considered to be part of the 'energy retrofit domain' include: (i) light emitting diode (LED lighting) as a replacement for incandescent lighting, and (ii) phase change materials (which have a high heat of fusion and latent heat properties) for energy storage and production. (Dixon et al, 2014b). Although these represent 'technological breakthroughs', they do not necessarily require wholesale regime change for them to succeed, and so can be seen as disruptive rather than radical.

Nonetheless, disruptive technologies can also impact on business models through increased competition in the utilities market (Parkinson, 2012 and Busnelli et al 2011, Dixon et al, 2014b). For example, utility profits may be reduced in highly-priced markets, where, for example, new technologies, such as renewables, can impact on electricity prices. However, disruptive technologies are by their nature hard to foresee and quite rare, and so they may be difficult to identify using conventional futures techniques (National Research Council of the National Academies, 2010; Dixon et al 2014b). Therefore, we need to develop combined (or 'hybrid') methodologies which can also provide clearer identification of innovations which are unpredictable and uncertain.

## 3.0 Theoretical perspectives: an integrated urban foresight methodology

Urban retrofitting tends to be complex, large scale and integrated and with a clear strategy in place (Living Cities, 2010). However, to respond to the challenges and complexities of urban retrofitting at scale means integrating the 'what' (for example, technical knowledge, targets, technology choices, costs) with the "how" of implementation (for example, institutional capacity, public engagement, and governance). Currently, there is still too much of a dichotomy between

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4 the “what” and “how” questions, which is characterised by fragmentation of disciplines; absence  
5 of suitable governance systems; and a failure in learning, and cross-transfer of that learning  
6 (May et al, 2010; Dixon et al, 2014a; Hodson and Marvin, 2016; Eames et al, 2017).  
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9 Urban retrofit transitions can be seen as complex, co-evolutionary, and characterised by non-  
10 linear processes which draw upon a range of actors, and focus on different levels and  
11 dimensions over time, and this also draws from ideas and concepts anchored in systems,  
12 evolutionary and complexity theories (Geels et al 2008; Elzen et al, 2004; Kemp, et al, 2006;  
13 Eames et al, 2017).  
14

15 Building upon these theoretical concepts, (and often focusing on case studies of energy,  
16 transport and food, for example), the multi-level perspective (MLP) has emerged as an  
17 important conceptual model for understanding large-scale socio-technical systems dynamics  
18 and change set against the interrelationship between niche, regime and landscape (‘micro’,  
19 ‘meso’, and ‘macro’) processes (Smith et al, 2010; Truffer and Coenen, 2012; Eames et al,  
20 2013).  
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23 Urban retrofitting in the context of MLP can be seen as an interlocking system of innovation  
24 challenges, with a primary emphasis on (Eames et al, 2014; Eames et al, 2017)<sup>1</sup>:  
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- 26 • Multi-scalar transitions: for example, building, neighbourhood, community, and city  
27 scales (i.e. ‘integration across scales’);
- 28 • Integrative perspectives on systems innovation over the long-term, which operate across  
29 sectors and levels. Here the concept of sociotechnical regime is used to identify  
30 particular urban retrofit ‘regimes’ (for example, housing, urban infrastructure and land-  
31 use regimes (Eames et al. 2013));
- 32 • The identification of sustaining and disruptive retrofit technologies which are important in  
33 understanding changes in the regime and niches brought about by technological  
34 innovation (Dixon et al, 2014b);
- 35 • Understanding retrofit as a ‘co-evolutionary’ and ‘sociotechnical’ process of change  
36 (Eames et al, 2013 and Hodson and Marvin, 2012).  
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40 The MLP can therefore be used to help conceptualise a stronger and more focused systemic  
41 approach, by avoiding ‘piecemeal’ and fragmented approaches to the problem. Drawing on  
42 ‘transition management’ frameworks, and theories related to the ‘performative’ roles of visions  
43 and expectations, offer a powerful set of tools (for example, ‘backcasting’ and ‘visioning’  
44 processes) for understanding future social and technical change (see for example, Eames et al,  
45 2013; Dixon et al, 2014a; Eames et al, 2017).  
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#### 48 **4.0 Methods for identifying disruptive energy innovations in urban retrofitting**

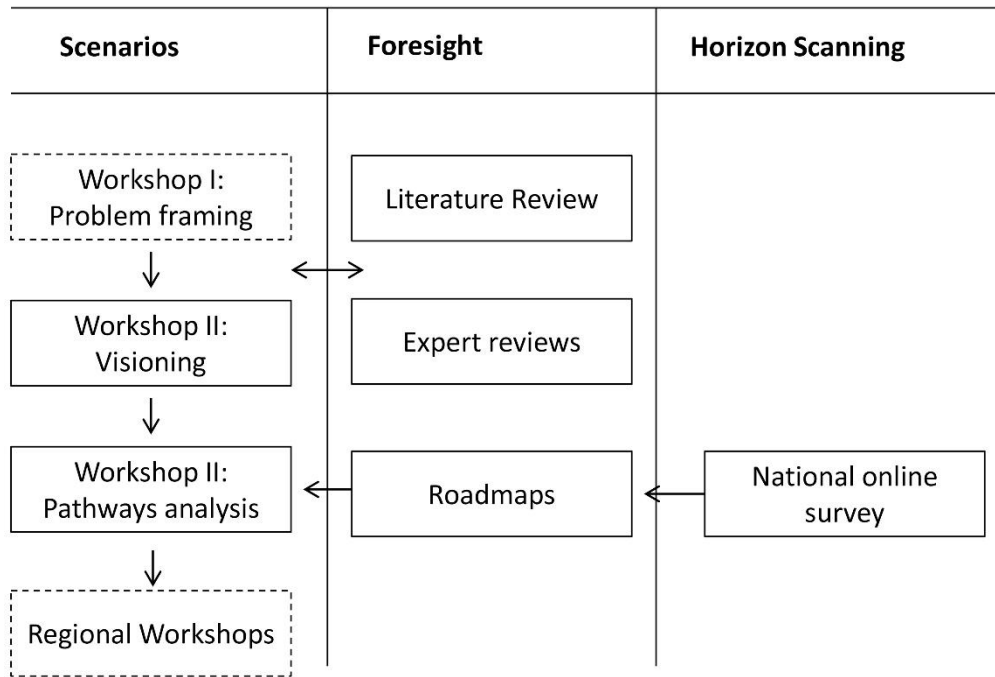
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50 Previous research in urban retrofit has shown that two key techniques can be used to identify  
51 sustaining and disruptive technologies (Dixon et al, 2014b). These comprised: (i) participatory  
52 backcasting; and (ii) roadmapping, and were linked with a wider set of urban foresight methods  
53 (see Figure 1), which included a commissioned series of ‘foresight’-based expert reviews  
54 authored by international experts.  
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59 <sup>1</sup> See McGrail and Gaziulusoy (2014) for an interesting comparison of EPSRC Retrofit 2050 and other urban  
60 transition research projects.  
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**Figure 1 Urban foresight methods and research design (Dixon et al, 2014b)**



The research described in this short perspective (see Dixon et al, 2014b for further details) draws on key findings on disruptive technologies from Workshops II and III, national UK roadmaps and online survey work to help further identify sustaining and disruptive technologies. This process is described in detail in Eames et al (2013a; 2013b) and Dixon et al (2014a; 2014b).

The research adopted a participatory backcasting approach to develop a set of socio-technical transition urban retrofit scenarios which included the following:

- 'compact city' of intensive and efficient urban living
- 'smart networked city' hub within a networked, competitive society, and
- 'self-reliant green city' in harmony with nature.

Using these visions as a backdrop, and then linking the work with the other methods outlined in Figure 1, the research was able to identify and distinguish sustaining and disruptive technologies across different scales, and to ultimately set these within the socio-technical context of the urban retrofit visions. Table 1 identifies the key 'disruptive' and 'sustaining' energy technologies (according to the Christensen definition discussed above) which are expected by respondents to be important through to 2050 at building and neighbourhood scale and also at city scale (within the building domain in terms of building fabric and building services).



**Table 1 Examples of urban energy retrofit technologies (sustaining and disruptive) to 2050 across scales (adapted from Dixon et al 2014b )**

Domain	Building Scale	Neighbourhood Scale	City Regional Scale
<b><i>Building Fabric</i></b>			
<b><i>Sustaining</i></b>	Green roofs and walls.	Optimising building layouts to minimise energy demand. Improved insulation to whole blocks of buildings with mixed tenure resulting in improved construction detailing.	Increased use of green infrastructure to regulate temperatures in cities
<b><i>Disruptive</i></b>	High performance thin insulation. Controllable optical films for windows.	Heat capture and storage materials.	

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Modular  
construction.

Phase change  
materials.

**Building**

**Services**

**Sustaining** PVs, ground PVs, community PVs, waste to  
source heat district heating energy heat  
pumps, solar and CHP. and steam  
thermal. Greater Anaerobic systems, CHP  
efficiency of digestion and and district  
plant/equipment micro-generation heating  
and more intuitive schemes.  
systems and Smart grid  
controls. technology.  
Smart meters and Large scale  
micro CHP. district heating  
and CHP.

Hydrogen

**Disruptive** LED lighting. networks. LED lighting in  
buildings and  
streets

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4 Note to Table 1: PV-photovoltaic: LED-light emitting diode; CHP-combined heat and power.  
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10 Interestingly this research found that the more ‘closed’ nature of the online survey meant a  
11 wider range of disruptive energy technologies were identified by respondents than in the more  
12 ‘open’ workshops, where perhaps conformity and consensual discussion ‘shut down’ more  
13 innovative ideas. The results from the survey and workshops were also integrated and linked  
14 back to the socio-technical context of the urban retrofit ‘city visions’, which were anchored in the  
15 MLP framework. For example, the smart networked city was characterised by novel materials  
16 and products which underpinned an ‘electric future’. In this scenario, despite end-use efficiency  
17 improvements and widespread diffusion of integrated renewable technologies in buildings,  
18 overall energy use remains high. Electrification of heat and transport could therefore mean  
19 significant increases in electricity demand. Alongside the role out of smart grids and appliances,  
20 this future envisages widespread application of novel and disruptive materials and products (for  
21 example, vacuum panel insulation and phase change materials) to improve the energy  
22 performance of existing buildings. The deployment of sustaining micro-generation and  
23 renewable technologies (for example, heat pumps, PV) is also primarily at building scale  
24 (Eames et al, 2014a).  
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27 The compact city vision was characterised by community-level and city-wide heat and power  
28 networks. Here, sustaining and distributed micro-generation (for example, fuel cell CHP) and  
29 renewables (for example, solar thermal, PV, and heat pumps) are deployed with more disruptive  
30 community and city scale heat and power networks (for example, industrial heat). Walking,  
31 cycling and low carbon mass transit systems (a sustaining innovation), also contribute to  
32 significant reductions in transport energy use.  
33

34 Ultimately this work also helped shape the city –specific urban retrofit visions for Cardiff in the  
35 research. for example, the ‘Connected Cardiff’ vision envisages substantial private investment in  
36 building sustaining integrated renewables (including PV), and with substantial growth in more  
37 disruptive decentralised energy systems (Eames et al, 2014).  
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## 40 **5.0 Lessons learned and discussion**

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43 Transitions theory and the MLP offer a valuable way of assessing and analysing major  
44 sociotechnical change. However, the complexity of cities, the ‘locked in’ nature of the built  
45 environment, and related ‘sunk’ costs all provide major challenges for managing a sustainable  
46 transition (Eames et al 2017). Although visioning can help us understand a variety of  
47 technological innovations and social innovations, when we ‘open up’ the debate and discussion  
48 about visions, detailed information and views about technological innovation may be lost or  
49 missed out. For specific technology impacts to be examined accurately, they must be  
50 categorised across scales and sectors (i.e. energy, water, and waste and resource use) but  
51 their disruptive potential also needs analysis.  
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54 Nonetheless, it should also be appreciated that categorising ‘disruptive’ and ‘sustaining’  
55 technologies may be open to some degree of controversy (King and Baatarogtokh, 2015) – for  
56 example, over time, as some technologies become more commonplace, and particularly at the  
57 ‘high end’ of sustaining technologies, there may be a blurring of this distinction (Wilson, 2017): it  
58 follows that what may be disruptive today may, later in time, be considered sustaining in the  
59 medium and longer term. Moreover, what is disruptive for one group of stakeholders may be  
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4 sustaining for another group, depending on functionality and familiarity of the technology (Nagy  
5 et al, 2016).  
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8 More often than not, however, work on energy innovation in government and industry occurs in  
9 a vacuum with little or no attention paid to the wider socio-technical processes at work. For  
10 example, the Technology Needs Assessment (TINA) of UK non-domestic buildings aims to  
11 identify and value the key innovation needs of the sector in order to prioritise public sector  
12 investment in low carbon innovation (Carbon Trust, 2012). In the TINA report, ‘innovative  
13 measures’ are described as ‘integrated design’, ‘build process’, ‘management and operation’  
14 and ‘materials and components’, but these are not differentiated between disruptive and  
15 sustaining technologies, making it difficult to assess the true impact of such innovations.  
16 Similarly, recent work by PwC (PwC, 2016) has identified eight ‘disruptive energy technologies’  
17 including electric vehicles, distributed generation, and microgrids, but again little or no attempt is  
18 placed on positioning these within a specific socio-technical context, although scenarios are  
19 deployed.  
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21  
22 The consideration of disruptive (and sustaining) energy (and water and waste) technologies also  
23 requires an understanding of the policy and institutional arrangements which are part of the  
24 socio-technical framework, and which relate to both the ‘landscape’ and the ‘regime’ in the MLP.  
25 This also raises further issues about the critical challenges faced in retrofitting cities at scale  
26 (Eames et al, 2014b). Firstly, creating an inclusive retrofit agenda for a city must recognise the  
27 conflicting rationales and framings of a range of stakeholders to find solutions which can work  
28 successfully in different urban contexts. Secondly, this requires the creation of specific city  
29 visions which do recognise the socio-technical context of disruptive technologies. Thirdly, in  
30 policy terms, this also means developing the institutional capacity and aggregated decision-  
31 making to be able to scale up change across city level and to develop innovative financial and  
32 social innovation models to help underpin the transition (Eames et al, 2014b; Alexander, 2014).  
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36 Urban foresight therefore offers us key advantages for thinking about the future of cities (Eames  
37 et al, 2017). Firstly, a variety of plausible and coherent future visions can be assessed through  
38 participatory processes. Secondly, a wide range of stakeholder engagement can produce  
39 strategies to deal with the sorts of future environmental and socio-economic change we might  
40 anticipate. Thirdly, the development of expert networks can help in underpinning knowledge  
41 exchange with a variety of stakeholders and decision-makers. As the UK Future of Cities  
42 Foresight programme points out (Government Office of Science, 2016b:7):  
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44  
45 *“City foresight is the science of thinking about the future of cities. It draws on diverse methods to*  
46 *give decision-makers comprehensive evidence about anticipated and possible future change.*  
47 *With ever increasing volumes of available data and emerging new analytical approaches, cities*  
48 *need to be equipped for complex decision-making about the future in a way that engages the*  
49 *appropriate partners and communities.”*  
50

51  
52 In the context of city foresight, this short perspective has used MLP and DIT to highlight the  
53 conceptualisation of urban retrofit as a socio-technical process. We have also tried to show how  
54 backcasting, visioning and roadmapping methodologies, supported by horizon scanning offer  
55 powerful ways to explore futures in urban retrofit, and that understanding disruptive energy  
56 innovation is an important part of this. In our view, the integrated methodological framework  
57 described here offers a pragmatic way to engage with a range of key stakeholders to explore  
58 the socio-technical construction of urban retrofit processes, including disruptive energy  
59 innovations, across a variety of scales and domains.  
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